

## WASHINGTON STATE DEPARTMENT OF REVENUE



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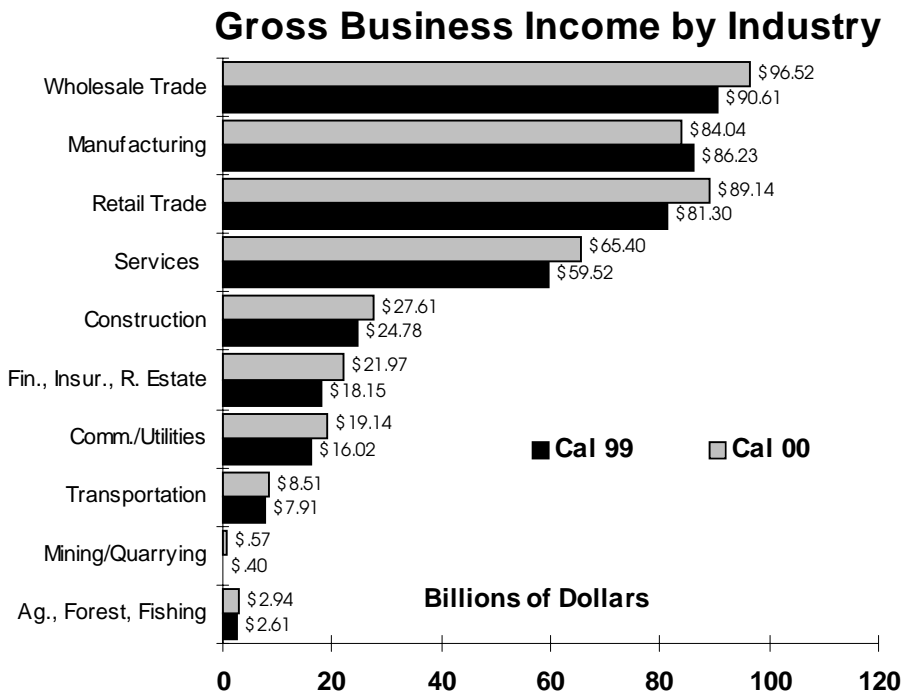
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### **GROSS BUSINESS INCOME UP IN 2000, RETAIL TRADE STILL STRONG**

**OLYMPIA**, Wash., July 10, 2001 — Gross business income (GBI) reported by Washington businesses increased 7.3 percent to \$415.8 billion in 2000, according to the *Quarterly Business Review, Calendar Year 2000*, issued today by the Washington Department of Revenue.

Statewide taxable retail sales rose 6.4 percent to \$85.3 billion over the same period in 1999.

Mining and Quarrying led all ten industry sectors in 2000 with a 40.6 percent increase. Finance, Insurance, and Real Estate followed with a 21.0 percent increase and Communication and Utilities



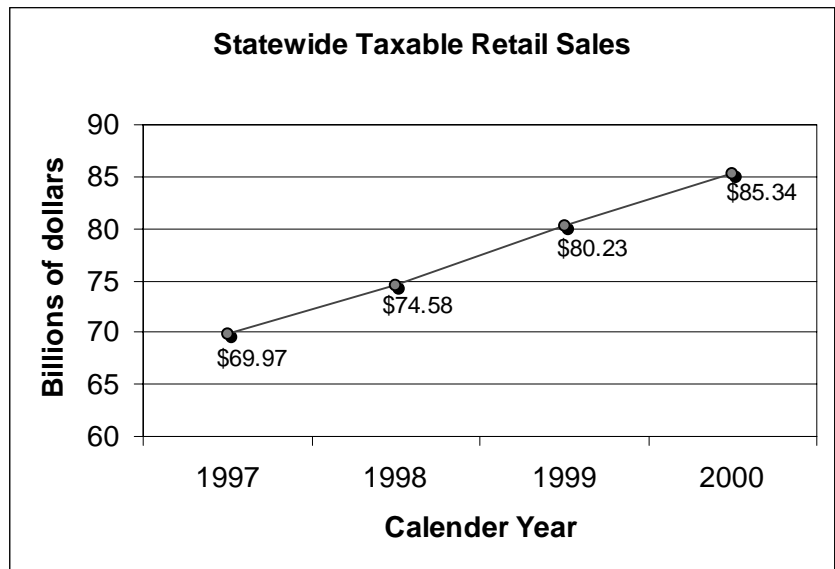
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followed with a 19.4 percent increase. The only sector to fall was Manufacturing, with a 2.5 percent decrease in gross income.

### Most Counties, Cities Report Increases in Taxable Retail Sales

Thirty-two of Washington's 39 counties experienced gains in taxable retail sales. Wahkiakum led the counties with a 20.3 percent gain for 2000, followed by Garfield with a 14.3 percent increase, and Adams with a 12.2 percent gain. Losers included Ferry, down 14.7 percent, Pend Oreille, off 12.1 percent, and Lincoln, down 5.9 percent. Note that the rankings change if only retail trade is counted and sales tax revenue from volatile industries, such as construction, are excluded (see attached tables).

Forty of the 50 cities tracked in the report posted gains in taxable retail sales. Mercer Island showed a 20.9 percent gain, followed by Tukwila with a 16.7 percent increase, and Fife with a 15.9 percent gain. Those cities reporting losses included Longview, with a 3.1 percent decline, Camas, off 2.3 percent, and Mount Vernon, down 1.9 percent.



The complete *Quarterly Business Review*, including breakdowns of taxable retail sales by industry, can be viewed under the "Statistical Reports" section of the Department of Revenue's web site at <http://dor.wa.gov>. Taxable retail sales for all incorporated cities also is available there.

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## TAXABLE RETAIL SALES BY SELECTED CITIES

	All Taxable Retail Sales*			Retail Trade Only**		
	Calendar 1999	Calendar 2000	Change	Calendar 1999	Calendar 2000	Change
(\$000) add three digits to all figures						
Aberdeen	\$345,253	\$344,349	-0.3%	\$236,624	\$241,727	2.2%
Auburn	1,282,638	1,362,326	6.2%	663,050	741,144	11.8%
Bellevue	4,407,286	4,724,293	7.2%	2,378,379	2,521,716	6.0%
Bellingham	1,390,618	1,467,166	5.5%	835,133	878,132	5.1%
Bremerton	562,365	560,191	-0.4%	368,123	376,694	2.3%
Camas	135,831	132,710	-2.3%	45,517	40,792	-10.4%
Centralia	226,639	239,974	5.9%	147,901	143,162	-3.2%
Chehalis	278,435	273,708	-1.7%	168,485	192,144	14.0%
Colville	127,048	131,248	3.3%	86,090	87,615	1.8%
Des Moines	153,648	163,506	6.4%	80,410	89,146	10.9%
Edmonds	462,737	492,272	6.4%	284,407	299,852	5.4%
Ellensburg	240,748	247,187	2.7%	132,202	136,252	3.1%
Everett	2,107,517	2,182,912	3.6%	1,106,071	1,184,266	7.1%
Federal Way	1,114,799	1,168,614	4.8%	735,413	770,567	4.8%
Fife	439,457	509,358	15.9%	247,967	286,170	15.4%
Issaquah	812,541	906,125	11.5%	441,791	546,595	23.7%
Kelso	197,122	204,366	3.7%	119,466	137,934	15.5%
Kennewick	970,292	997,210	2.8%	667,669	691,316	3.5%
Kent	2,070,326	2,239,262	8.2%	744,126	849,753	14.2%
Kirkland	1,344,848	1,424,701	5.9%	749,065	779,664	4.1%
Lacey	429,767	443,263	3.1%	250,202	256,225	2.4%
Longview	596,533	578,062	-3.1%	338,122	340,681	0.8%
Lynnwood	1,604,178	1,693,332	5.6%	1,190,228	1,244,263	4.5%
Marysville	374,519	395,080	5.5%	224,710	220,233	-2.0%
Mercer Island	213,033	257,616	20.9%	49,419	53,736	8.7%
Moses Lake	366,140	375,111	2.5%	215,213	226,038	5.0%
Mount Vernon	436,186	427,947	-1.9%	270,518	286,841	6.0%
Mountlake Terrace	132,516	138,389	4.4%	63,979	62,661	-2.1%
Oak Harbor	239,240	245,621	2.7%	150,283	156,688	4.3%
Olympia	1,297,367	1,391,499	7.3%	782,238	853,072	9.1%
Omak	98,155	97,310	-0.9%	72,865	73,502	0.9%
Pasco	512,905	567,045	10.6%	238,223	266,778	12.0%
Port Angeles	258,390	257,000	-0.5%	142,812	143,497	0.5%
Port Townsend	122,618	136,055	11.0%	63,928	69,456	8.6%
Pullman	237,432	242,293	2.0%	101,727	104,806	3.0%
Puyallup	1,185,493	1,306,303	10.2%	859,218	931,848	8.5%
Redmond	1,866,258	1,922,108	3.0%	628,788	708,404	12.7%
Renton	1,504,764	1,695,021	12.6%	863,823	977,862	13.2%
Richland	405,081	434,943	7.4%	213,784	223,124	4.4%
SeaTac	736,705	815,659	10.7%	125,140	137,871	10.2%
Seattle	12,728,470	13,625,486	7.0%	5,209,020	5,530,990	6.2%
Shelton	155,104	159,313	2.7%	104,464	105,447	0.9%
Spokane	3,031,049	3,210,472	5.9%	1,619,431	1,720,704	6.3%
Sunnyside	192,029	204,295	6.4%	117,638	127,709	8.6%
Tacoma	3,284,343	3,440,507	4.8%	1,883,561	1,944,341	3.2%
Tukwila	1,752,222	2,045,085	16.7%	1,105,644	1,186,561	7.3%
Vancouver	1,857,340	1,946,217	4.8%	976,232	1,012,034	3.7%
Walla Walla	358,758	384,742	7.2%	198,136	201,573	1.7%
Wenatchee	547,650	541,611	-1.1%	326,378	329,321	0.9%
Yakima	1,157,452	1,168,666	1.0%	675,401	687,276	1.8%

\*All taxable retail sales includes retailing, services, contracting (construction), manufacturing, transportation, communications, utilities, wholesaling, finance, insurance, real estate and others. Sales taxes from contracting can be highly volatile.

\*\*Retail Trade includes taxable sales of building materials and hardware, general merchandise, food, auto dealers, apparel, furnishings, eating/drinking places, and miscellaneous retail stores. This figure better represents consumer purchases.

## TAXABLE RETAIL SALES BY COUNTY

### All Taxable Retail Sales\*

### Retail Trade Only\*\*

(\$000) add three digits to all figures

	Calendar 1999	Calendar 2000	Change	Calendar 1999	Calendar 2000	Change
Adams	\$146,787	\$164,707	12.2%	\$47,908	\$47,747	-0.3%
Asotin	150,442	155,330	3.2%	96,241	90,780	-5.7%
Benton	1,572,740	1,606,309	2.1%	937,702	977,727	4.3%
Chelan	930,347	930,265	0.0%	496,235	501,443	1.0%
Clallam	651,149	664,285	2.0%	352,045	374,748	6.4%
Clark	3,211,487	3,312,943	3.2%	1,521,406	1,601,523	5.3%
Columbia	28,081	29,219	4.1%	9,050	9,086	0.4%
Cowlitz	1,024,340	1,038,138	1.3%	543,624	576,944	6.1%
Douglas	243,514	252,385	3.6%	146,086	154,305	5.6%
Ferry	32,242	27,514	-14.7%	12,801	12,384	-3.3%
Franklin	569,699	634,537	11.4%	251,584	280,261	11.4%
Garfield	12,776	14,609	14.3%	4,890	5,444	11.3%
Grant	720,193	714,116	-0.8%	341,017	353,887	3.8%
Grays Harbor	748,704	711,931	-4.9%	367,054	377,124	2.7%
Island	526,881	561,554	6.6%	241,036	250,888	4.1%
Jefferson	262,513	274,212	4.5%	105,989	110,599	4.3%
King	34,517,504	37,383,541	8.3%	15,724,727	16,976,055	8.0%
Kitsap	2,309,820	2,394,889	3.7%	1,424,027	1,511,582	6.1%
Kittitas	367,900	392,536	6.7%	177,687	186,074	4.7%
Klickitat	104,774	113,330	8.2%	35,963	36,498	1.5%
Lewis	796,721	887,809	11.4%	407,220	456,344	12.1%
Lincoln	73,485	69,121	-5.9%	24,931	24,589	-1.4%
Mason	312,348	334,292	7.0%	165,055	175,913	6.6%
Okanagan	309,381	310,758	0.4%	164,380	170,005	3.4%
Pacific	137,778	140,520	2.0%	62,818	64,043	2.0%
Pend Oreille	58,207	51,163	-12.1%	20,152	21,436	6.4%
Pierce	7,758,860	8,270,643	6.6%	4,375,299	4,623,710	5.7%
San Juan	270,291	280,399	3.7%	83,291	95,730	14.9%
Skagit	1,558,181	1,646,212	5.6%	924,404	1,004,560	8.7%
Skamania	56,479	54,964	-2.7%	11,983	11,505	-4.0%
Snohomish	7,386,262	7,834,929	6.1%	4,092,938	4,371,108	6.8%
Spokane	5,234,923	5,577,511	6.5%	2,866,442	3,024,669	5.5%
Stevens	226,270	228,934	1.2%	120,906	123,125	1.8%
Thurston	2,422,706	2,533,211	4.6%	1,356,996	1,425,744	5.1%
Wahkiakum	13,142	15,813	20.3%	5,375	5,386	0.2%
Walla Walla	462,061	505,793	9.5%	222,229	229,350	3.2%
Whatcom	2,086,092	2,149,644	3.0%	1,108,819	1,162,250	4.8%
Whitman	330,578	338,464	2.4%	130,534	134,342	2.9%
Yakima	2,057,895	2,140,980	4.0%	1,147,188	1,189,554	3.7%
<b>TOTALS</b>	<b>\$79,683,553</b>	<b>\$84,747,510</b>	<b>6.4%</b>	<b>\$40,128,032</b>	<b>\$ 42,748,462</b>	<b>6.5%</b>

\*All taxable retail sales includes retailing, services, contracting (construction), manufacturing, transportation, communications, utilities, wholesaling, finance, insurance, real estate and others. Sales taxes from contracting can be highly volatile.

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